

## JYC's typical Wealth Management (WM) Strategies Roadmap with clients

Face-To-Face Client Discovery Meeting Discover Open account **Determine Investment Policy Statement Determine Advice & Service Scorecard** Create **Determine Wealth Planning Roadmap** Present investment proposal Meet with suitable TD specialists, if needed **Build** Invest accordingly Present and implement WM strategies Regular phone call review **Review** Face-To- Face Annual Client Meeting Manage and rebalance investment Manage WM Roadmap and Manage portfolio due to major events or continuous review of client's Advice fundamental changes & Service Scorecard

